



Ambient

2022 SUSTAINABILITY REPORT

Table of Contents

03	About this Report	11	Emissions Scopes & Next Steps
04	Report Highlights	13	People & Culture
04	About Ambient Enterprises	15	Corporate Social Responsibility
05	The Business	16	Charitable Organizations We Support
06	Operations	17	Contact
07	Governance		
08	Products		
09	Environmental Stewardship		



About this Report

Our approach has always been to treat our clients, community and coworkers just like family. With every project comes a new challenge to solve—not only by providing the highest quality HVAC solutions for clients, but to ensure those solutions go above and beyond. Because the truth is, our community matters to us. We want to ensure their comforts—physical, visual, and audible—are met while doing what is in our power to combat climate change on a local level. Let's face it, there are worsening anxieties around global warming with each passing year. We want everyone who chooses to work with Ambient Enterprises to know our practices, results and future goals around sustainability.

We will cover, not just the sustainability efforts we have made within our own company, but also those we make everyday to improve our local community, whether that is partnering with trusted eco-friendly manufacturers or ensuring a project is done with future sustainability in mind. Our ultimate goal is to leave every place we work better than we found it.



About Ambient Enterprises

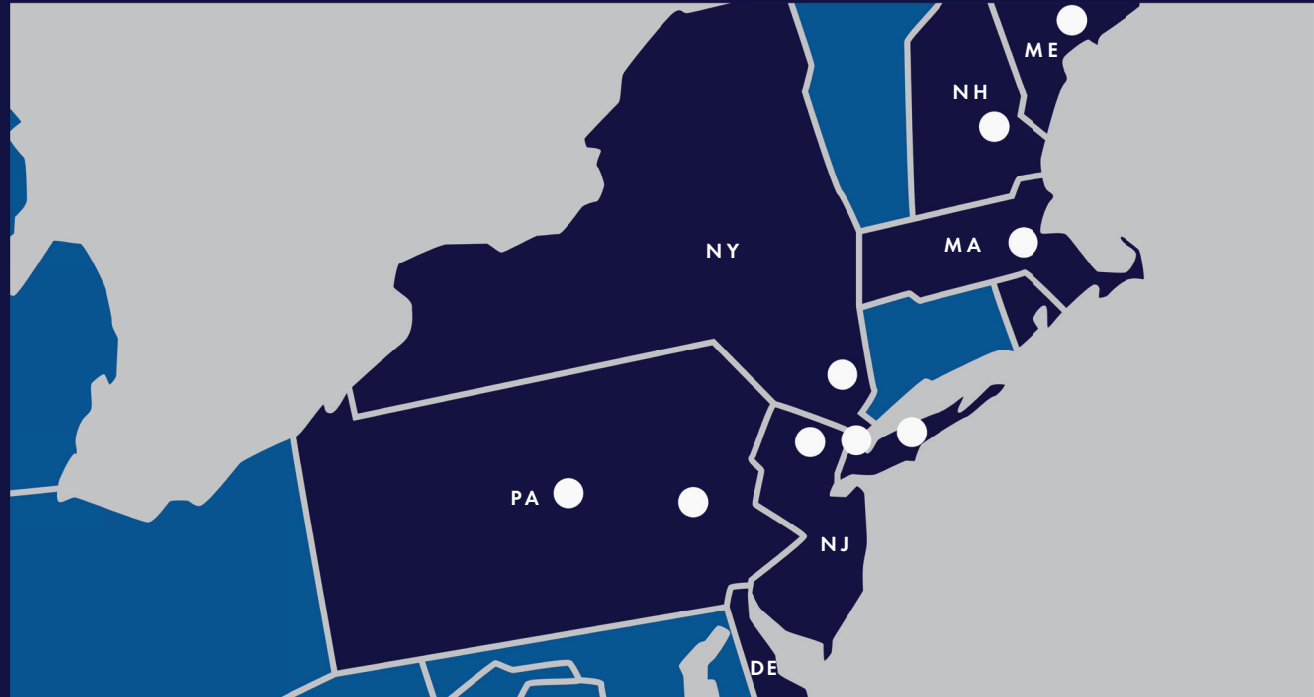
Ambient Enterprises is a collective of HVAC design and implementation experts, each entity esteemed in their respective regions, with decades of experience. Our experts merge craft with care, delivering safety, comfort, and highly efficient, sustainable solutions for spaces that matter most: healthcare, commercial, and residential.



The Business

Location is Everything

We operate primarily across the great states of New York, New Jersey and Pennsylvania, though our portfolio of companies and partners are ever-expanding. As you can imagine, our work runs the gamut when it comes to exciting, challenging and unconventional HVAC solutions for this side of the United States.



Our Offices

5 West 19th Street
New York, NY 10011

321 Snyder Ave
Berkeley Heights, NJ 07922

780 5th Ave, #175
King of Prussia, PA 19405

101 Castleton St, Suite 202
Pleasantville, NY 10570

151 Rodeo Drive
Brentwood NY 11717

4 Campanelli Circle
Canton, MA 02021

39 State St
Newburyport, MA 01950

10 Bloomfield Ave Suite #6
Pine Brook, NJ 07058

43-24 21st St
Queens, NY 11101

6405 Flank Dr.
Harrisburg, PA 17112

Operations

Mission & Vision

We owe it to our employees as much as our communities to contribute to a better world and we strive, beginning with our core values, to concentrate our efforts in doing exactly that.

Our Core Values

We help design, install, problem-solve, and service the right custom HVAC solution for every building. We do it with the largest and most experienced team of degreed application engineers in the industry. And we treat every client, manufacturer, and employee as part of the Ambient Enterprises family.



Governance

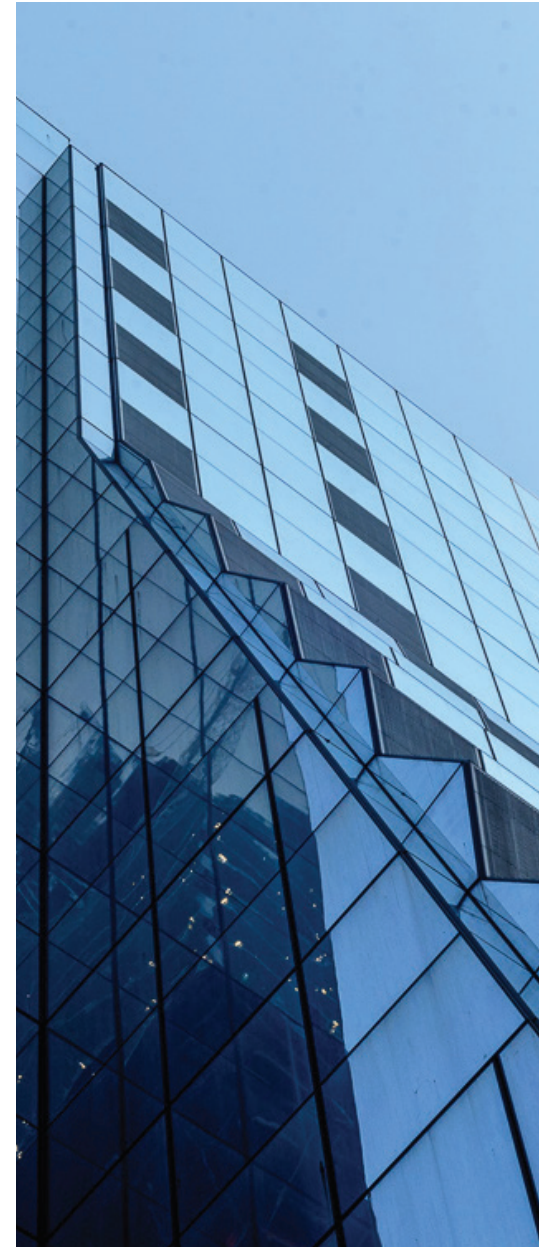
We operate with a small, tight-knit board of directors that has come together just this year. The board consists of seven people, including one woman. As we continue to work together, our board is focused on continually improving our sustainability efforts as well as implementing new concerted efforts for the benefit of all employees. There are a handful of ways we've started to create a healthy, sustainable work environment. Today, we include ultra-high efficiency air filtration in all of our work spaces to ensure proper, sustainable ventilation. We also recognize how hard our employees work and offer ongoing nourishment in the form of complimentary drinks and healthy snacks for all during the workday. And then, when it comes to the climate interest of our employees, we encourage participation and sponsor employee membership in organizations that promote sustainability principles and eco-friendly advancement. These are just a few of the ways our leadership works to create a healthy, sustainable and rewarding place to work at Ambient Enterprises.

Our Code of Ethics

Our company conducts business honestly and ethically wherever operations are maintained. We promise to improve the quality of our services, products, and operations and will maintain a reputation of honesty, fairness, respect, responsibility, integrity, trust, and sound business judgment. Our managers and employees are expected to adhere to high standards of business and personal integrity as a representation of our business practices, at all times consistent with their duty of loyalty to Ambient Enterprises.

Our Code of Conduct

Ambient Enterprises creates a work environment that promotes job satisfaction, respect, responsibility, integrity, and value for all our employees, clients, customers, and other stakeholders. We all share in the responsibility of improving the quality of our work environment on a daily basis. All of our employees, managers, and C-level staff are required to adhere to our common code of conduct to ensure the dignity and safety of our company. Everyone agrees to treat one another with the utmost respect while adhering to critical safety guidelines at all times. If you'd like to view our complete employee handbook, please don't hesitate to reach out.



Our Products

Innovation

Ambient Enterprises works along with our manufacturers to continually evolve our fully customizable products and services. If there's a better way to do something, especially for the environment, we're on it.

Products

We've brought together over 40 of the world's best HVAC manufacturers and we deeply value these partnerships. They extend as long as 34 years, with many over two decades, and counting. Over the duration of these relationships, we've built an unprecedented level of mutual trust. We know their lines like the back of our hands, and when we need something new, we know who to call.

AAON

ABB

AQC Industries

Armstrong

AtmosAir Solutions

Blender Products

ClimaCool

ClimateCraft

ClimateMaster

Critical Room Control

Dataaire Precise by Design

DaDanco

Dectron Dry-Or-Tron

Durasystems

Enverid Energy Savings, Air Quality

HealthWay

Hitachi

Iac Acoustics

IEC International Environmental

JCI

Konvekta

Motivair Cooling Solutions

Nest PRO

**Nortek Air Solutions: Mammoth,
Temtrol, Venmar, Ventrol**

Pace

PCI Paragon Controls Incorporated

Plastec Ventilation

**Roberts Gordon - The Exclusive
Producer of Corayvac**

Rosemex

FläktGroup Semco

Smardt

TCF - Twin City Fan

**Technical Systems Division RAE
Corporation**

York

Environmental Stewardship

Both inside our offices and out in the world, Ambient Enterprises takes our own environmental responsibility seriously. The products we represent use proper refrigerants that reduce HFC emissions and have low global warming potential. We are leaders in both LEED and Well building certifications and are members of key environmental societies like Urban Green Council and ASHRAE. Ambient Enterprises is proud to support multiple local charities as well, because we realize sustainability is a community endeavor.

All of our jobs are designed with the future of sustainability in mind. We are constantly thinking about what comes next and so we hire innovators who share our commitment. Once on board, our employees always receive the latest energy efficiency, sustainability and compliance training in order to work alongside our incredible partners. Over the years we've built an incredible network of trained professionals who work together to create a greener future.

Climate Action

We have been the leaders in developing products along with our manufacturers to help transition away from fossil fuel use. For example, we only utilize products with non-depleting ozone refrigerant options. With the help of our partners and their innovative products, we seek to continually reduce our carbon footprint each year for our clients and greater community.

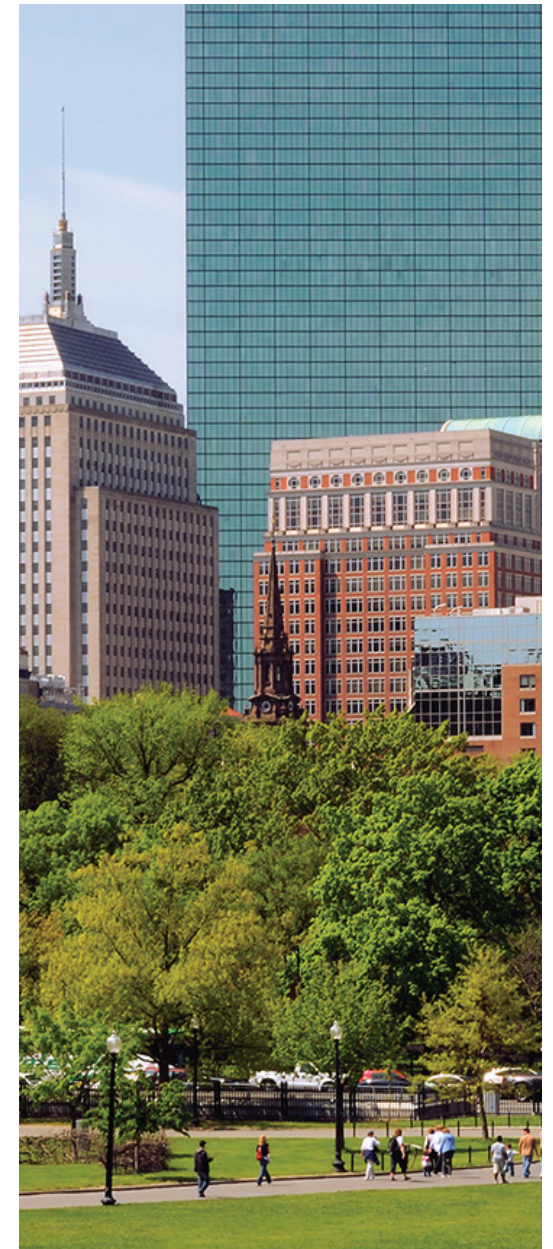
Energy Initiatives

Every job and design we work on takes energy efficiency into

account. We work along with our manufacturers on products that promote decarbonization and electrification while also improving efficiency of energy and water usage. Together with our manufacturing partners, we focus on building products that last longer and can be easily upgraded and maintained throughout the years. For our clients we are focused on decarbonization tech, improving indoor air quality, offering high quality ASHP technology, alternate refrigeration solutions, and utilizing non-fossil fuel consuming utilities. When it comes to our own offices, Ambient Enterprises upholds the same strict policies around conserving energy that we do for our clients (i.e. using LED light bulbs and providing EV charging stations for folks in NJ). We ensure sustainable practices are upheld like in-office recycling and installing water-efficient fixtures, too.

Water Conservation

We realize that water is a precious resource that must be conserved in every possible way. Outside of our own office conservation efforts, we work with manufacturers to deploy and install building upgrades and turnkey products that conserve both water and energy for our clients. Bottom line: we design projects with water conservation in mind. Our equipment selection takes into account water efficiency measures when designing each application. Our system design offerings include dry coolers, evaporative coolers, and water coolers (as examples), so we can properly weigh all water conservation circumstances during our design decision-making.



Environmental Stewardship, cont.

Material Management

Our designs are created with longevity in mind, thereby reducing waste over years. Still, material waste naturally occurs as we are replacing old solutions with new ones. While Ambient Enterprises employees and facilities do not encounter large amounts of waste every day, we are committed to partnering exclusively with manufacturers in developing products that naturally minimize waste, have a low carbon footprint when it comes to shipping, and safely recycle any outdated products.

Environmental Improvements

Another key element in our focused sustainability efforts lies within creating appealing environments. We want our end results to be sensitive to human needs, which includes deploying quieter equipment that does not distract from or disrupt the quality of everyday life. Our designs are planned and tailored to each clients' environment and adhere to local regulations, ensuring that every outcome drastically improves the indoor space while keeping their neighbors in mind, too.



2021 Baseline Emissions & Next Steps

Part of the global challenge in fighting climate change is defining responsibility for the generation of GHGs. The level of influence and control each company has over its emissions, as well as their ability to change said emissions, is classified by these three Scopes*:

1

Direct emissions from owned or controlled sources.

2

Indirect emissions from the generation of purchased energy electricity, heat and steam.

3

All indirect emissions (not included in Scope 2) that occur in the value chain of the reporting company, including both upstream and downstream emissions.

To date, most companies have been focusing on reducing emissions under their direct ownership or operational control (Scope 1) and from their purchase of electricity, heat, and steam (Scope 2). These two Scopes are often the first and easiest to tackle because of each company's ability to control what's closest to them. We are in line with best practices according to the Science Based Targets initiative (SBTi), which assesses and approves corporate emissions reduction targets in line with climate science.

*Scopes as defined by the GHG Protocol Reporting Document, a joint initiative of the World Resources Institute and the World Business Council for Sustainable Development.

2021 Baseline Emissions & Next Steps, cont.

Our Scope 1 and 2 Overview

In order to account for and begin reducing our carbon emissions as a company, we first gathered a baseline. We used Scope 1 and 2 data from 2021 to create this baseline. Scope 1 emissions were 103 ton CO₂e while we achieved 350 ton CO₂e in Scope 2 (see table). The data consists of consumption of purchased electricity, steam, heat, and cooling from all our entities—as well as mileage data on our owned service vehicles. We then converted the respective amounts and units (in kWh, BTUs, and gallons) to CO₂ emissions, giving us our total GHG emissions per year. In approaching Scope 3, Ambient Enterprises commits to reduce scope 1 and scope 2 GHG emissions by 42% by 2030 (or about 191 ton CO₂e) from our 2021 base year, and to measure and reduce its scope 3 emissions.

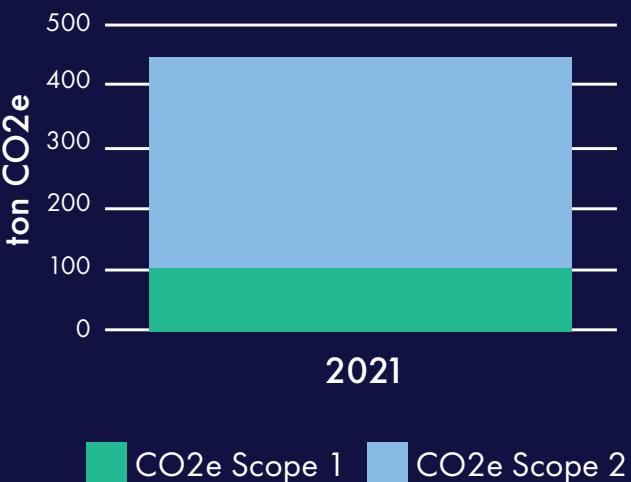
Our Scope 3 Strategy in Action

Our Scope 3 emissions strategy overlaps with the manufacturers we represent locally. These relationships present opportunities to identify synergies and easily collaborate. We are already leaders in Air Source Heat Pump Technology, a clean way to heat buildings by converting ambient air into energy without carbon emissions. But we also stay on top of newer technologies and implement them immediately and where appropriate.

We engage our suppliers to also reduce their emissions in line with science-based targets. We collaborate with our key suppliers to engage and maintain communication and monitor progress. Together with our manufacturers, we are gathering and sharing data analytics for tracking and creating future projections on improved emissions. Meanwhile within Ambient Enterprises' offices, we collectively create incentives for action while our sustainability champions carry out this plan for driving down emissions throughout our entire staff. Beyond working with our partners and staff, we constantly remind our client base of the importance of energy efficiency in the design of HVAC products, too, as well as minimizing water usage and building with sustainable materials wherever possible.

With our advanced plans on reducing Scope 3-level emissions, our vision to create a sustainable, growing business is motivating for our employees and also appealing to people who are considering joining our collective.

Total Emissions Per Scope
(ton CO₂e)



People & Culture

Workplace Health and Safety

Safety and health in our company must be a part of every operation and is every employee's responsibility. We maintain a safety and health program conforming to the best practices of businesses in our industry. To be successful, such a program must embody the proper attitudes toward injury and illness prevention and requires cooperation between employees at all levels. Only through a cooperative effort can an effective safety and health program be established and preserved. The safety and health of every employee is a high priority to our company. Management accepts responsibility for providing a safe working environment and employees are expected to take responsibility for performing work in accordance with safe standards and practices. Safety and health is only achieved through teamwork. Everyone must join together and take every reasonable measure to assure safe working conditions in the company.

In practice, we go above and beyond to provide a safe and healthy workplace for our employees, which includes: Regularly providing and replenishing PPE for field personnel, including hard hats, safety vests, harnesses, and more. Providing all technicians with company uniforms. Holding monthly technician peer meetings where field supervisors discuss safety topics. Providing NYC SST Training for new field hires (including a 40-hour training requirement to work on NYC DOB Project Sites).

Executive Sales Team

Total employees: 336

Diversity and Inclusion

If you're a part of the teams working with Ambient Enterprises, you're already family to us. We avidly recruit people of all backgrounds with a strict non-discrimination policy and are able to retain many of our employees based on the very diversity, kindness and compassion we cultivate. Their commitment is a reflection of our community engagement as well, with many people seeking out employment with us based on their great experiences in the past. The appreciation is reciprocal—without our coworkers, we can not do all we do, and we are truly thankful to everyone who has sought employment with us.

Our Employees

Fact: our employees are always top-of-mind. Today, 31% of our employees are women and 39% of total employees identify as Black, Indigenous, and/or People of Color. We hire the best people for the job and are inclusive to all. Our recruiters actively reach out to many different places, seeking talent of all ages—from local tech schools to our Veteran Hiring Program. In addition to our vast employee benefits, we are invested in the health and well-being of our employees daily. We host events, like company cook-outs, Give Back days, Lunch-and-Learns, and more, to show our appreciation for everyone who makes Ambient Enterprises a great place to work.

Highlights at a Glance:

336
EMPLOYEES

31%
EMPLOYEES ARE WOMEN

39%
OF TOTAL EMPLOYEES
IDENTIFY AS BLACK,
INDIGENOUS AND/OR
PEOPLE OF COLOR

Employee Benefits

Ambient Enterprises offers competitive wages and a robust benefits package. Each employee receives generous paid time off, paid holidays, healthcare insurance and a competitive 401 (k) plan as follows:

Benefit Basics:

- Medical, Dental, Vision
- Health Savings Account
- Flexible Spending Account
- Paid Holidays, Vacation & Sick time
- Life Insurance
- Short Term Disability, Long Term Disability
- Commuter Pre-tax Benefit Accounts
- Paid Family Leave

Savings & Investments:

- 401 (k) plan with generous company match

Additional Benefits:

- Accident Insurance
- Critical Illness Insurance
- Hospital Indemnity Insurance
- Law/Legal Plan



Corporate Social Responsibility

Whenever possible, we partner with local businesses that are women and/or veteran-owned and operated, paying attention to hiring those with versatile abilities and a deep knowledge of local requirements and restrictions. The truth is that local contractors we hire know their hometowns best, and so we're proud to work with our vast network of small businesses to get each job done right and to spec.



Charitable Organizations We Support

We are proud to introduce you to those organizations we support through both financial and service needs. In addition to the charities below, we are happy to provide HVAC solutions to businesses of all types, including hospitals, nursing homes, schools, cultural centers and places of worship—all with the intent to ensure these communal places are equipped with greener, long-lasting HVAC equipment.

7 X 24

A non-profit educational forum focusing on challenges faced by mission critical industry professionals.

AIA WHV Architectural Foundation

An independent not-for-profit, charitable organization dedicated to advancing the profession of Architecture.

American Heart Association

The nation's oldest and largest voluntary organization dedicated to fighting heart disease and stroke.

ASHRAE

Serving humanity by advancing the arts and sciences of heating, ventilation, air conditioning, refrigeration and their allied fields.

CentraState Healthcare Foundation

Inspiring broad based community philanthropic support for advancing exceptional healthcare.

Cold Spring Harbor Laboratory

A private, not-for-profit laboratory that is working to advance the frontiers of biology.

Croatian American Charitable Foundation

A non-profit charitable organization formed by members of the Croatian American Community in the NYC area.

Dahunt For The Cure Foundation

Partnering with local charities to raise money and awareness for blood cancer and other critical illnesses.

Community Foundation of Orange & Sullivan

Building permanent, named funds for the broad based charitable benefit of the individuals and families in the region.

Global Nomads Group

Using technology to connect young people across the globe, fostering dialogue and forging meaningful connections.

Habitat for Humanity

A global nonprofit housing organization working in local communities across all 50 states.

Kids for Kids Foundation

Raising money for organizations that support children and families struggling with medical challenges.

Michael Lovane Benefit Fund

Caring for the son of an HRH construction employee who is in need of ongoing medical assistance.

Northwell Health Foundation

A place for charitable giving to support those in Northwell Health's local community.

Overlook Foundation

Helping to fund research, advanced technology, and innovative programs at Overlook Medical Center in Summit, NJ.

SMACNA

The Sheet Metal and Air Conditioning Contractors' National Association is an international trade association representing 3,500 signatory contracting firms.

Special Olympics

A global movement of people creating a new world of inclusion and community.

St. Rose of Lima Academy

Educating the children of the Rockaway Peninsula and beyond since 1965.

St. Jude's Children's Hospital

Leading the way in how the world understands, treats and defeats childhood cancer and other life-threatening diseases.

Subcontractors Trade Association

New York's leading association of union subcontractors.

The Colin Courageous Fund

Working with the Children's Tumor Foundation to raise funds for NF1 research.

The Salvatori Center

A STEAM-focused educational center that provides hands-on, collaborative projects to grade-level students.

The Shalom Center of Africa

Working toward a society free of physical violence and unjust social structures in Africa.

Trinity Lutheran Church

Supporting the local NYC community through various social, religious, and environmental actions.

Verrazano Rotary Charitable Foundation

A local division of the Rotary Club that works to improve the lives of community members who need it most.

Wel Foundation

Promoting and supporting selected charitable activities through funding the needs of various individuals, institutions, and organizations.

Queens Chamber of Commerce

Fostering connections, educating for success, implementing programs and advocating for the community.

Urban Green Council

Working hard to transform NYC buildings for a sustainable future.

Observer

A nonprofit news organization working to support communities hit hardest by climate change.

THANK YOU

FOR QUESTIONS PLEASE
CONTACT US AT
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